



#### President

#### of Movistar Chile visits FEDES

#### **Foundation**

The President of Telefonica Chile, Claudio Muñoz, accompanied by the Chief of Human Resources Karen Marin, General Manager Roberto Muñoz, Head of Corporate Training Paola Parodi, and Manager of Training Luis Orlando Retamal, and the President of the National Telecommunications Union Jose Mazzo, toured the vocational school and met the students.



Mr. Muñoz spoke with the telecommunications students, most of whom will be doing internships at Telefonica or its subsidiaries, and then graduate to full time jobs with the company.

The students were able to ask him questions, and learn more about the company and their working conditions.







FEDES and Telefonica are continuing collaboration both for future training and internship opportunities, as well as other social responsibility programs.

## **Vocational School**





8 trainings courses for economically disadvantaged people who are seeking employment or to start their own business have run at the Vocational School under the program "Formacion Para el Trabajo," which is sponsored the SENCE (National Service for Training). They included baking, sewing, computer repair and tech support, care for the ill and elderly, warehouse management and logistics, and cosmetology. Each of these courses includes 300 class hours studying the trade itself, and 180 hours of other life and employment skills, such as IT, self-care and workplace risk management, personal finance management, and small business management skills. These add up to a total of 480 class hours, or roughly 4 months, per student, per course. After they complete the training phase at the school, the students will go to internships or jobs at participating businesses that collaborate with FEDES, such as Telefonica, BANMEDICA, Applebees, Sodimac, and others. Those who plan to start their own small businesses receive seed capital for the tools of their trade and consultancy for the first few months of their enterprises.







Baking Sewing Business Management

## Orthopedic Program Begins in the Region Valparaiso





A shipping container full of orthopedic supplies and equipment for low income disabled people arrived to Valparaiso in Chile.

In a joint effort with Ana Eugenia Garcia, Regional Coordinator of the SENAMA of Valparaiso, the Director of the Port of Valparaiso, mayors of several districts, and with equipment supplied by Free Wheelchair Mission and Globus Relief International in the USA, thousands of people are beginning to receive the supplies and equipment they need to live a more dignified life.

This program, which is based on the model we began in San Bernardo, is also helping the municipalities to provide a better service, as in many of these areas all the disabled poor are not even registered with local health services to receive treatment or care. Before bringing the equipment and care items, we request that each area make a registry of the disabled people in their district so that they can be sure that the things get to the people who need them, and the health departments have the information they need to provide follow-up services. This first container went to serve people in the districts of San Antonio and Santa Maria.





### FEDES Receives Award at San Bernardo's 191st Anniversary

In a ceremony to inaugurate the district of San Bernardo's 191st anniversary FEDES President Steven Colon Santos, and other local entrepreneurs, received an award for outstanding partnership and contributions to the community from the Mayor of San Bernardo, Nora Cuevas.

It was a beautiful ceremony full of accents of traditional Chilean culture such as dignitaries inaugurating the festivities by drinking "chicha en cacho" (local mead in a bull's horn) a military parade, and other elements of 'huaso' (Chilean cowboy) culture.



San Bernardo also received a container of medical supplies from Direct Relief International to support their under-served health system which attends to the poor, as well as a container of orthopedic equipment supplies and equipment to improve the living conditions of the disabled poor in their area.

One of their primary care workers commented to us, "Something that is important to realize is that when you provide a service or implement to people, it doesn't only affect them







## US Embassy Volunteers Help Bring Mobility to Disabled People in San Bernardo.

A group of enthusiastic volunteers from the US embassy, organized by Josanda E. Jinnette, Third Secretary of Economic Affairs, teamed up to help bring mobility to disabled people in difficult circumstances. After several hours of assembling wheelchairs at the vocational school it was off to "Campamento San Francisco", an informal settlement which is home to over 10,000 people in the district of San Bernardo. A young neighbor guided us to the homes of 2 people who needed the wheelchairs, Mr. Sergio, a gentleman who is blind and lost his mobility several years ago, and Mrs. Margarita, a mother who was using crutches but was finding it increasingly difficult to get around. The equipment will make their day-to-day life much more comfortable.



Mr. Sergio who is blind and has mobility difficulties and is now living with a kind family who "adopted" him after finding him lying abandoned in the market garbage.





Margarita suffers from severe diabetes and a serious of complications of that condition. She was using crutches but has been unable to go very far in them . She was very happy to get the wheelchair, as now she can get around more independantly and more time out in the

sunshine.

# The president of Chile, Sebastian Piñera with the Minister of Labor and Social Welfare, Evelyn Matthei, toured Fedes Foundation



As part of the presentation regarding trimestral unemployment figures, President Sebastian Piñera visited FEDES Foundation along with Evelyn Matthei, minister of Labor. From Fedes we had a "press release" where the impact of training in generating better jobs was the highlight.

During the visit, the President and the Minister, toured the facilities, the school's workshops and tasted the delicacies that students had prepared for the occasion. The occasion also allowed authorities to talk to some of the students of the Program Training for Work.

After the formal act and once the President had left, the Minister stayed for over an hour at our school, discussing a various different issues related to training and employment.





The photographs show the moment where the president and the minister try the delicacies the students made in the company of Steven Colon. Below at the press release the President, in the center with the participants of the Costume and design course and on the right the Minister with the participants of the Aesthetics course.

#### **ENTREPENURIAL TRAINING**

Two new courses in the program training for work were launched: Banqueter and IT support. Regarding those already running, there were rewards for the courses that have the highest average of attendance. We also gave rewards to those participants with the most motivation, responsibility and entrepreneurship. The object of these activities is to encourage entrepreneurship and promote positive change in the lives of our participants. The social vision of our school is focused on the human and economic development of each one of them. The purpose is to develop new and better job prospects. Tutors focus on a general diagnosis of the courses to solve major problems that could prevent them from achieving the ultimate success after their training. This is due to high rates of social vulnerability of the people with whom we work. Additionally in the courses for entrepreneurs that are at the stage of technical assistance we planned and carried out individual follow-up work to help each one of our participants with what they require to consolidate their own microenterprise.





#### **FEDES Fair**







April 17

The SENCE organized a big Job Fair in the Cultural Center in Estacion Mapocho. FEDES and the rest of the other member foundations were invited to promote what they have to offer in skills and training.

#### April 24

For the first time Training
Foundation FEDES organized Fair
of Occupations. The purpose of the
event was to offer a wide
opportunity of training and on the
other hand let all the participants
who want to sell their products or
services also have a chance. Five
different companies, twelve
municipalities, two state services
and 200 people, and neighbors of
the nearby municipalities, came to
this event. The Fair also counted
with the presence of the regional
program officer Ms. Giorgia Rivano.

Job Fair April 17





Our Department of Labor Intermediation accompanies students from beginning to end. Once the theoretical phase is finished they are fully immersed in work internships. As you will read in the interviews, we follow them very closely...







Participants Carolina Industrial Management, Patricia Kelly, Cheyenne, Nancy and Stella did their internships at Chilexpress, they were all hired 6 months after.

We would like to mention that these are the first women to ever work in Chilexpress warehouse. Implementing gender equality at work has given wonderful results. They have been praised for their effort willingness, professionalism, and perfection. This has been a 100% positive experience. Their integration has been at the same level as the men, improving the work environment. They have introduced a new, more efficient, more organized system, They have been pioneers for 10 other women to be highered in Chilexpress as well.

Finally, they will be on the cover of Chilexpress next month. It is a pride for the foundation. Bravo to all of them!

#### Satisfaction ... is reached when they find their vocation...

Participants of Patients Care are also doing a good job. Almost all have been hired in different centers and have reported that they are pleased with how well prepared the students are. Specifically, Luz Ruiz Vidal she saved a granny's leg last week when she detected a case of gangrene and called her family and emergency services immediately. The doctor said that if she had not noticed the symptoms, they would have had to amputate the leg. But thanks to the preparation Luz had and her good disposition this was not necessary.

Natalia also is an example of perseverance and love for the patients. She has been highered in the Pequeño Cotolengo, to work here you need to have a big heart and lots of love, this is a place for people with neurological diseases that require special attention. She has now become indispensable. FEDES satisfaction and that of the student occur when they find their vocation. Natalia has done it.



Natalia with her peers in the Rostros Nuevos Foundation where she found her true passion. To serve those who cannot give anything back, or give her any reward just the satisfaction of being there caring for them.

#### **COURSE EXTERNAL PLANT SPLICERS**

At the invitation of Telefonica, Aurora Training course ran external plant splicers. This course was intended for 20 men about to finish their conviction. The course was run in coordination with Chilean Gendarmerie.









#### CERTIFICATION



We have the presence of Mrs Mary Rosse Santelices Girard Representative of the SENCE, Mr. Luis Orlando Retamal and Mauro Rivas on behalf of the President of Telefónica Movistar, for Gendarmerie of Chile Miss Janett Vargas, the participants of the course, in addition to the people responsible for coordinating the course of OTEC Aurora Training.



J.Y. (43 years) one of the beneficiaries of the course, came with his child and family. He told us: "I am very grateful for this opportunity; it's been the only one someone has given us. I spent 6 years deprived of my freedom. It is an opportunity to return and rejoin society, go back with my family, who I had lost, regain my children and make them proud of me. I was ashamed for many years being deprived of freedom. I am very happy with what I'm doing and being able to work again. It's never too late to start over, I'll start a new life, put effort to be the best and not fall back in the same things because an opportunity like this will not be given to me twice, I'll make the best of it. I am happy, my mother, my children are happy, for years I was an embarrassment to them, I made them suffer in many parties, holidays and

A few days before the end of the course, the group was invited by the Minister of Justice, to paint a mural, a collective creation done on one of the walls of the Ministry Building.



The Minister of Justice Patricia Perez appears in this picture with Mauro Rivas of Telefonica, Hugo Avila and some of the participants of the course



Picture of the group painting the mural.

#### CREATING AWARENESS ON UNIVERSAL ACCESSIBILITY



FEDES, Free Wheelchair Mission, and SENAMA in Valparaiso very positive outcome, with a full learning environment and full internships ... a space that encouraged cooperation, teamwork, dialogue, and lots of enthusiasm and joy. All the participants' passion was shown towards improving how the disabled are cared for.



In July SENAMA convened in Valparaiso and our Free Wheelchair Mission founding partner gave a seminar on the how to care for a disabled person. We received a delegation of doctors' physiotherapists from California. Here we dealt with important issues on the care of patients with reduced mobility and other issues, exercises to improve circulation, how to prevent bedsores, risk-free transfer of the disabled, wheelchairs that maximize efficiency and security. The seminar lasted 3 days and was aimed at all the people who take care of Older Adults and Social Workers of the 38 communes of the V Region.

The end result was very positive, with a learning process full of knowledge put in practice, resulting in the final exam, and the later diploma ceremony.

This sets in motion an innovative model of collaboration between the private world, public sector, and civil society. FEDES has been working closely with the Regional Director of SENAMA Ana Eugenia García and we are putting all our efforts towards improving things for the elderly, and improving their community. Sharing knowledge and joining forces, we reach a sustainable and efficient development that benefits people and the quality of life of those most in need. This is FEDES new commitment - sustainable development and Networking - ..





## Campaign 100 % Mobility for Chile



Meeting with then Commander in Chief of the Navy, Admiral Edmundo González Robles.



Meeting with the then Minister of Social Development



With the First Lady Cecilia Morel, Maria Mathews and Barbara Lyon

FEDES is committed to the challenge of raising awareness on the need for more people friendly cities and the development to facilitate universal accessibility. It is proven by WHO studies that disability entails poverty if there is no legislation and measures that accompany and assist societies neediest.

On July 12, 2013 FEDES obtained the Certificate for the project, as eligible for direct donation, this was approved by the Joint Council of Social Relief Fund: Donations Law 19.885.

The first thing we did was identify the actual need of disability in Chile. For this, we turned to the government agencies such as Senama and Senadis that have been prepared by the INE, and the data we found is astounding.

- There are around 2,068,072 disabled people in Chile.
- The number of people who claim to have a physical deficiency reaches 1.104,704.
- One in three households is home to someone with a disability.

The objective is to provide an improved folding chair, the Gen\_3 to cover the national deficit. FEDES will work towards this target until we meet that goal. With this new vision and the improvements made, we began working on an innovative campaign that integrates the public sector, private sector and civil society.

FEDES has the figures provided by Senadis and Senama . Now we have to combine it with the official figures

of each municipality. The idea is to empower entrepreneurs in the different regions and motivate them to donate wheelchairs. We also got the institutional authorities involved from the presidency, regional governments, municipal, and neighborhood associations. The purpose here is to be able to embark much more and share resources.

Currently the campaign along with FEDES are working towards creating awareness and making the campaign known with the President , First Lady , Ministry of Social Development, Regional Governments , Senators and Representatives.

## Job Fair



On the date shown, the Ministry of Labour and Social Welfare organized a job fair in order to offer more than 10 thousand job positions and 2000 subscriptions for social training programs. FEDES had a stand at the fair to promote their available courses. On this occasion the Minister of Labour Juan Carlos Jobet along with President Sebastian Piñera spoke with *Yasmin Menaique*, student participating in our aesthetics course, and was there supporting our diffusion. Jasmine commented on the opportunity that this program had given her, and how this training has enabled her to generate an income that allows her to raise her 4 children.

## TELEFONICA GAVE A WELCOME CEREMONY TO THE "Scholars" AT THE END OF THEIR INTERNSHIPS IN 2013



Steven Colon speaking with Claudio Muñoz, president of Telefónica, Chile!



Moment where the participants received their work kits to begin their internships

Steven Colon speaking with Claudio Muñoz, president of Telefónica, Chile!

Moment where the participants received their work kits to begin their internships

Telefonica organized an activity for the scholars in the Training Program for Work, taught by Sence through Fedes and the Romans XII Foundation. In which all the students that had done the course of "Technical Assistant in Telecommunications" participated.

A ceremony in which the President of Telefónica Mr. Claudio Muñoz with a testimony on his own life experiences, thanked, encouraged and motivated all participants to be more daring, never to lose ability to believe in their own potential, take charge of their own careers, and be leaders in telecommunications, to reach and conquer their dreams. Needless to say that everyone that was present left very inspired and wanting to give it their best.

#### 1ST . CERTIFICATION OF THE CLASS IN "TRAINING FOR WORK" COURSE

## ATTENDED BY THE NATIONAL DIRECTOR OF SENSE AND THE REGIONAL AND PROVINCE DIRECTORS



Left: Hugo Avila, Executive Director of Fedes welcomed everyone present, thanked the families for their presence and support towards the participants of the courses and encouraged them to consider this as a first step in climbing up the



Right: Vicente Caselli Ramos, Regional Director of the SENCE. Barbara Morales, Incharge of Training the people of the SENCE. Giorgia Rivano, Incharge of the Regional Training Program for Work Agueda Martín, Executive Secretary for FEDES. Hugo Avila Castro, Executive Director of the Training foundation FEDES.

#### October 8,

With the presence of the Regional Director of the SENCE and the people in charge in various regions the program was certified "Certification for the courses from the first cohort graduated within the timeframe of Training for Work"

On this occasion, 141 participants were certified in Integrated Aesthetics course; Telecommunications; Costume and design, Gasronomy course, Nursing of the Sick and Elderly, Warehouse and Stock Control, and IT Support.





#### PERSONAL TESTIMONY

Anais Martinez, is a young Peruvian national who participated in the International Gastronomy course. Being only 19 years old she won the respect of her peers and supervisors. First she stood out for being a responsible student and for her desire to learn, and she never missed a class. She excelled in her internship in a chain of fast food restaurants Unifood. She was hired and soon was put in charge of the kitchen. Anais is recognized and valued for having developed excellent interpersonal relations with the whole team. Her commitment, collaboration and spirit of improvement at work, has earned her the recognition and the support of the company and its partners. She is happy, and has been able to support her family by obtaining better housing and in doing this improving their quality of life, she says: The opportunity of receiving training and work has changed my life and my family's, now I have hope for the future.

## Donations in agreed collaboration with the Illustrious Municipality of San Bernardo



Unloading the container into warehouses, for things to be classified for the distribution of the donation.



(Just inaugurated) Secondary care room for dental hygiene in Bernardita Benveniste clinic.



Mariana Fortunato, when we went to visit her with Pabla Castillo, deputy director of the San Bernardo Health Corporation. She welcomed us to her home with allot of affection and told us her story.



In 2013 we distributed three containers full of medical supplies and equipment for clinics, hospitals and individuals that were in the bed ridden program. It contained clinics electrical beds, hydraulic manual beds and orthopedic equipment, dental instruments as well as surgical, miscellaneous supplies, and diapers.

Following the vision that FEDES and partner, Free Wheelchair Mission had, which was to return the gift of mobility to the disabled who do not have access to buy a wheelchair, we delivered 1000 model GEN\_2 chairs and 800 GEN\_1 chairs. The total of chairs donated reaches 1,800 that facilitate universal access. But first most it brings a smile to all members of the families that have someone living with them who is disabled. They can enjoy time outdoors and socialize again.

Another important moment for that Commune was the Inauguration of the First Multisectoral Polyclinic of Chile in San Bernardo, located in one of the largest most poverty stricken places in Santiago, next to Camp San Francisco. We also had different actors come united by a common cause in public private partnership working to resolve, many different needs, and contribute to reducing the waiting lists of that communes patients that if not, would have had to wait years.

Thanks to FEDES partners, Direct Relief International, last generation dental instruments and a variety of medical supplies were donated that will be used in the polyclinic. This is a great example of the quality and effectiveness of this innovative campaign between the public sector, private sector, and civil society.

## SAN BERNARDO'S NEIGHBOR RECEIVES DONATION OF CLINICAL BED AND DIAPERS.

Improving health with clinical medical equipment and supplies is a large area where FEDES has committed itself to its development. Deliveries are made along with the Corporation of Municipal Health. FEDES takes advantage and performs visits, following up on patients and their welfare, making sure that the equipment donated is being put into good use.

**Maríana Fortunato,** is in charge of a neighborhood council and is always giving to the community, helping the sick and needy. On this occasion, she and her family needed help. Thanks to the donation we received of clinical beds from Free Wheelchair Mission we were able to give her one for her son who suffered a stroke.

Mariana told us: "The bed, for me, is just what we needed. Her son Luis Alberto (21 years old) one day, six months ago, did not get up to go to work, when I went to see what happened to him he was convulsing, we took him to the hospital immediately. He was diagnosed with a congenital degenerative disease, and overnight became a vegetable. I never thought this could happen to us, I had so many dreams and hopes for him. All I want is to bring him home to be able to take better care of him. Now they will let me bring him, away from the hospital because I have a bed. I am infinitely grateful for the immense help that this has been for me, not only the bed but the donation of diapers as well. We have reorganized his room we put the bed that u donated on one side and another bed on the other so that me or my husband can sleep next to him and make sure he has everything he needs." We couldn't have done this alone. Thanks to everyone who has made this possible.

#### 50 WHEELCHAIRS AND ORTHOPEDIC ARTICLES DONATION

Working alongside Congress man Mr. Enrique Accorsi we donated more than 50 wheelchairs and walkers, to the people who have reduced mobility and no means to get them. It was a very emotional ceremony and it took place in the Sports Club for the Elderly in Lo Barnechea Commune. FEDES President, Steven Colon, congress man Accorsi, along with the president of the Sports Club and the President of the neighborhood association, were the ones to hand the donation to the people and charity institutions for the 50 wheelchairs.



Fifty year old Martin, when he was 9 months old got meningitis. He lives alone and his brother in law, who accompanied him, helps him when he can, because as he was telling us he has a mental disability. He was so grateful for the donation of the wheelchair; he had one that had been lent to him but in very bad conditions. Martin moves around allot he survives selling the crafts he makes in little fairs. His greatest wish is that they will make or adapt buildings and public transportation for disabled people to use as well. He was telling us how he doesn't always find good people that will help him when he has to do some kind of paperwork, and it's very frustrating to have to spend hours, even for the smallest things just for lack of accessibility in all those areas.

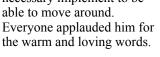






Steven Colon and Congress man Dr. Accorsi handed a wheelchair to 70 year old Clorinda Molland who suffers from hip arthritis along with other beneficiaries. Clorinda was so happy with her chair she didn't cease to say: "This is a gift directly from heaven" thank you, thank you so much!!

**Diego** who is ten years old, suffered from asphyxia when he was born, this left him with neurological problems. He grabbed the microphone and said some very heartfelt words to everyone there and to everyone that had made this invaluable donation to him so that people like him could benefit from this very necessary implement to be able to move around. Everyone applauded him for





Seventy two year old Elba Saavedra, came accompanied by her daughter, due to diabetes she is blind, she has hypertension, arthritis, and a couple other sicknesses, she was very happy to have been given a wheelchair, she had been waiting for a chair for more than four years, I got an early Christmas gift "What Joy" she said, thank you so much, may God Bless You!!

**Juana Vera** is 102 years old, she's a very sweet coquette lady, she suffers from arthritis, she's deaf but she never ceased to give us her biggest smile and thank us.

Meeting with Mayor of Santiago Juan Antonio Peribonio



Steven Colon, FEDES founding president, Maria Mathews; Barbara Lyon, campaign manager, Felipe Guevara, The Mayor of Lo Barnechea



Meeting organized in Valparaiso Muncipality, Ana Eugenia Garcia Regional Director of Senama Valparaiso, invited were the Mayors and Representatives of Disability in the V Region.



Meeting of the Association of Mayors of the Cordillera V in San Felipe.

#### FOLLOW UP ON THE 100% MOBILITY FOR CHILE CAMPAIGN

The "100 % Mobility for Chile Campaign" was created through FEDES and partner FWM vision, to be able to return the gift of mobility through a wheelchair. The goal is to cover the national deficit with an improved, GEN\_3 foldable wheelchair, and it comes in four sizes.

The new model carried out by FEDES to the proposed campaign is very innovative, it involves, the public sector, private sector, and civil society. Following this model there has been meetings in the IV Region, V Region, and the Metropolitan Region. It integrates mayors, social workers that work with disability and neighborhood associations. The meetings serve to get the official land registers, to know what the needs are exactly in every municipality, and see the different ways of collaboration, distribution, and implementation.

The enthusiasm of all those involved in providing a free standard wheelchair is very remarkable, since it is a resource that has a direct change in the lives of those in need as well as their families and caregivers.



Dinner sponsored by Caja Los Andes La Serena, with Mayors and Councilors IVRegion , Business Associations CORMINCO and ASOINCO.

### TRAINING FOR WORK



### Second Course Certification in the Program "Training for Work"

The certification of the participants took place in a salon located in the center of Santiago, 8 courses of the second cohort of graduates of the program Training for Work. In total there were 136 participants. The ceremony was attended by the Regional Training Official Mrs. Barbara Morales and the Regional Official of SENCE (National Service for Training) Ms. Giorgia Rivano.

Dr. Hugo Avila, Academic director of FEDES Foundation, opened the ceremony with words of appreciation and encouragement to all participants who put all their heart and effort to learn a course.







## Outstanding students of the "Integral Aesthetics "course

We wanted to point out that in the Certification, their teacher Paula Flores named five honor students of the Aesthetics course, afternoon classes, great disposition, responsability, and for their complete attendance during school hour period. But mostly she praised them for their performance and great success in their entrepreneur project which they themselves conducted.

#### Catwalk Event

In this event students of Costume and Clothes Design course were invited to participate with a runway show in order to show what they had worked on and learned throughout the course.

The students modeled their designs on the catwalk in the certification ceremony of 2013

- -Elegant Huasa Outfit .
- -Evening Gown
- -Chinese outfit.
- -Costume
- -Formal Dress wear

## Carlos Martinez, a student of the IT Support course

Carlos is one of the honor students praised for his good performance in the course and internship. This training transformed his life. He told us that he was unemployed and he would only take care of his 2 children. Although he enjoyed this very much, he was very miserable because he didn't know what to do. He loved the course and is very excited. During his internship he was very responsible and stood out for his dedication, willingness to learn and collaborate in whatever needed to be done. The Servcal Ltda company was very impressed with his work and highered him right away indefinitely. They have already increased his salary he told us:"I am very happy, not only my work life changed but my family life as well ".

#### TRAINING PROGRAMS EN LA LEGUA

In November we began to implement courses on different job professions in workshops very impoverished district of La Legua in the Municipality of San Joaquin. The projects are funded by the SENCE and FEDES training foundation.

The project stems from an invitation of the SENCE to participate under a local program between ministries. Coordinated by the Home office (Ministry of Interior), the program aims to lower crime rates and the presence of drug trafficking through providing income and generating opportunities. To enable this, the Municipality of San Joaquin used a section of the Juan XXIII School.





The sequence of photos of the progress of reconstruction, where cable channeling was made for the electrical system and the internet and telephone lines. The complete construction of its various kitchens with the implements needed, floors were redone, the ceilings and the paint of the various workshops and corridors.









#### **ENTREPENURIAL AREA**

During the second semester of this year, the training courses of independent modes were conducted in Fedes Foundation in 2013, we have set goals, for this period, and we can summarize them into:

- The Development of entrepreneur spirit that is put into the hours teaching.
- The integration of the business sector into the Beauty sector, Restoration sector and Fashion sector.
- The Search for the participation of different sectors both communal and social.



## **Cosmetology Course**

We have carried out different activities which include the Cosmetology course in Business Expo, done on December 13 where students, neighbors from the nearby districts tried to make an impact on the surrounding public through the event, at the same time as winning over the market and reaching its respective consumers, this way through promotion policies and simple word of mouth ensuring the fidelity of the client as well as capturing new markets every day and contributing to company growth.

for those of us overseeing the organizing of the event, it allowed us to access new areas regarding personal care, in which the guests were able to learn about our products and more importantly, learn about the management of the different services we offer and have learned.

It is a space in which the theoretical and institutional activities converge, represented by students and their experience as entrepreneurs compared to the expectations and those of the community in order to acquire skills in the pursuit of business opportunities and to make their business ventures.



Sequence of photos taken of the day of the fair.

#### **COSTUME AND DESIGN COURSE**

About the costume and design course, after the team, Technical Advisors and facilitators shared with them on several occasions, the corresponding classes of the same program, we have to say they are women with a great spirit of sacrifice, great motivation to learn, highly motivated to improve their personal situations and have a place in society, despite the personal dramas that many come in with, it doesn't paralyze them, the complete opposite their strength makes them give the best of themselves and especially to accomplish a dream, which is to be entrepreneurs and become independent.





Photos that capture the development of their learning as well as the work done in the classroom. For the celebration of the Christmas Holidays, they learned to make tablecloths, boot, various holiday items and Party dresses.









## Bakery and Cake Shop Course

In these courses they learned to elaborate fine bakery to make Christmas designs, delicate and beautiful presentations. They were the delight of the whole school.



# Christmas and New Year Activity

The end of classes along with Christmas, was once again an opportunity to work in a team and facilitate the integration of participants of different courses. Notably, the students participated with great enthusiasm, cooperation, and above all joy and great energy, thereby achieving unity, harmony and competitiveness of all participants and members of the school.

During a whole morning, there was the competition of the alliances, each representing a color and each color had a teacher who accompanied them to guide them, support them, provide hardware, but mostly convey motivation, enthusiasm and eagerness to participate, but mostly for them to be the winners both of outdoor games, costume contest, dance competitions and singing, theatrical performance, radio or television advertising, King and Queen, among others.

- Baking and Confectionery and Telecommunications course ORANGE Color -Tutor Paula Flores
- Nursing and Care of the sick along with Wharehouse and stock course GREEN Color Tutor Luis Fernández
- Cosmetology Courses and Bakery CELESTE Color Tutor Maria Sainz de Rozas
- Costume and Clothes design course YELLOW Color Tutor Sofia Varela

Each group gave it their all in originality and enthusiasm and excelled in various competitions.

Radio or television advertising, in this activity the GREEN that excelled they achieved to go on NATIONAL TELEVISION, and get different comedians, news reporters, in morning shows, such as: Amaro Gomez Pablo, Viñuela, Claudia Conserva Julian Efeilbaint, Chico Comus, Alvaro Rudholfi, etc to send Christmas wishes and highlighting the role and impact of the work that the FEDES Foundation does both Regionally and Nationally, and encouraging the queen of the GREEN team to win.

The winning group was the GREEN Alliance, who knew how to compete with great enthusiasm, demonstrating its speed, joy, and originality, but especially for bringing the TV networks to the school and thus give more publicity and professionalism to the Christmas activity.









Every group also had the opportunity to decorate for a garden party each group had to decorate a part of FEDES yard, making it very colorful, elegant and cheerful for everyone from the Foundation to see.

The winning group was the GREEN Alliance, who knew how to compete with great enthusiasm, demonstrating its speed, joy, and originality, but especially for bringing the TV networks to the school and thus give more publicity and professionalism to the Christmas activity.



Photo 1: Here the saying: "A picture is worth a thousand words ... " no doubt enjoyed the activity.

Photo 2: Green Alliance in theatrical performance.

Photo 3: Orange Alliance representation

Photo 5: Blue Alliance, representing singing and dancing.

Photo 5-7: several games, scavenger hunt, balloon, costumes and musical performance.