

Donation of 110 Wheelchairs in Santiago & Valparaiso

We received two delegations from California and Chicago - (USA), sponsors of Free Wheel Chair Mission, who came with us to donate wheelchairs. A total of 110 wheelchairs were handed out. A very Special thanks to Free Wheel Chair Mission who has donated to Chile in the last years over 40,000 wheel chairs, and various 40 foot containers with medical equipment and supplies.

20 chairs at Barros Luco Hospital; 20 to Sotero del Rio Hospital; 42 in the Lo Espejo district; 20 to the districts of Cerro Navia and Lo Prado and 10 in Valparaiso. All the chairs were delivered individually to each of those in need. It was an enriching experience for everyone to be able to share such significant moments and learn about the reality of so many people living in a state of vulnerability, a lot of the time without a home, and yet have an immense spirit of perseverance and strength to face adversity.

(Here we attach some testimonies of some of these remarkable people, and experiences reported by some of the volunteers who joined us in the distribution of the wheelchairs)



"Today was one of the most incredible days I have had in my life so far. We started out getting ready for the day at around 9:00 am. Our plan was to start delivering wheelchairs to 24 people at a community center. When we arrived, we had to unload all of the wheelchairs and wheel them inside. Once we did that, you could just see the excitement in the people eyes. Most of the recipients were with their families. When we started handing out the wheelchairs, we sort of spread out and started to help individuals getting into the wheelchairs. It was incredible seeing all the happiness and smiles that they had on their faces. As we were leaving, a little old woman pulled me aside and told me, "Thank you, I appreciate it so much. I love you, thank you, thank you. " Tears were streaming down her face and all she could do was smile and cry.

Photo sequences: From the warehouse to the House of the elderly in Lo Espejo, where we held the ceremony and delivered the wheelchairs. FEDES offered all the guests to refreshments where they were served by the young volunteers. They collaborated with receiving all the people that were the beneficiaries, helping them to sit in the chair, adjusted the height of footrest and backrest. Smoky gave an explanation of the manual and specifications of the chair. And the whole team offered their sympathy and affection to all guests.





After we left, we visited a few people who had the older Gen 1 wheelchair, and who also received a medical electric bed. The first man was a previous quadriplegic who fell from 4 stories and survived. The doctors told him he would never walk again, but since he had been working so hard to recover, he now walks with only one cane. Now he hardly needs to use the wheelchair anymore. However, he told us how incredibly grateful he was to have had it and showed us how proud he was of the special care he had taken with it over the last couple of years. Since he still couldn't walk long distances, he planned on taking the chair a half mile to the FEDES vocational school, as to start his studies



Next we went to this house with a friendly woman who was waiting outside with her sister. They had been told we were coming that day with a wheelchair, and they were very excited. After we put her sister in a chair, the woman told us about how hard it was to live there because of how poor they were. They were both very grateful to receive a chair.



Then we went to a very tiny house shared by 7 families. The chair was for a woman with a grown daughter Jacqueline's 31 years old, who had been crippled from birth. When we put her in her new wheelchair, she gave us a big, huge smile. Even though she couldn't speak, no words were needed.

The final house we visited was the most awesome and heartwarming experience ever!!! There was this young boy about 13 years old named Jonas who had a defect because his mother was a crack addict. His mom had given him up when he was 6 months old, and a pastor and his wife took the boy in. When we went in the pastor's home and put him in his new wheelchair, he had the biggest smile on his face. He could not speak, but kept giving us the thumbs up sign. He was so thankful and had the most positive attitude ever.

All these people I met today have changed my life forever. They have showed me what it truly means to be grateful. I have never seen so many people who have nothing who are so happy and compassionate. The gift of mobility goes a long way, especially for someone who has absolutely nothing.!"

Testimonial from Madison Ashbrook,

College student at UC Berkeley
January, 2015



Testimonies of the Delivery of wheelchairs by second International Delegation of the Free Wheelchair Mission- From Chicago

2nd Delegation: Laurie & Robert, Tamara, Hannah & Lana their daughters



Paula and Mónica, in charge of the Social workers team for the H. Sotero del Rio Hospital who accompany us to deliver wheel chairs to many patients in the Hospital . Foto 2. The Delegation together with the Hospital personnel. They were so happy because they only had 2 wheel chairs in the whole Hospital and now they have all they need. Also many patients who could not walk and needed to leave the Hospital now have a wheel chair as to go home.

The first day we went to the traumatology department of the Sotero del Rio Hospital, delivering 4 wheelchairs to patients with no resources who'll need the wheelchairs when they leave the hospital.

One special beneficiary was Juan Carlos Balmacera who suffers from spastic paraparesis. Currently, he lives in the street just in front of the hospital. He had an accident a while ago and was hospitalized. After treatment he remained disabled and had nowhere to go, so now he lives on a mattress next to the hospital, the hospital lets him use the bathroom. He has a girlfriend, Lili Sanchez, who also lives in the street with him. He is very happy with his new wheelchair and convinced that from now on things will go better in life.

After the hospital visit we went to the community of Lo Espejo for some house visits, handing over 15 wheelchairs. Hereunder we will tell the stories of some of the beneficiaries:



Ms. Luisa Martinez, was hit by a truck and had no medical provision. As a consequence she became invalid and bedridden because they couldn't operate her. Nevertheless, she is very positive, always encouraging others to reach their goals. The arrival of the wheelchair is like a godsend for her, immediately she knew how to handle it well. She is very happy with it; now she can finally bring flowers to her mother's grave at the cemetery. It's been a long time since the last time she went because she couldn't go by herself.



Samuel got assaulted and stabbed him in the side 3 years ago. The stabbing cut off several arteries, leaving him invalid for life. He can no longer move his legs nor his left arm. He currently lives with two of his nieces who take care of him in a separate room of the house. Now with the new wheelchair he can finally get out and around, recovering some of his independence.



Janet is 48 years old. She lives alone with her daughter after her husband abandoned them. She works as a cleaning lady at the local elementary school where she is allowed to bring her daughter, Claudia, during work. Her daughter was born with neurological problems which remained during her childhood and limited her walking and talking. Now it will be easier to move her around, because now she has a wheel chair.

Distribution of Medical Equipment and supplies Donated by Direct Relief International

This year we could proceed our collaboration with the Municipality of San Bernardo, (thanks to all the help received from Direct Relief), with the delivery of medical equipment and supplies for low income clinics. This is a very poor community and with many needs.



Juan Carlos Barba– Clinical home care nurse, Manager of epidemiology in CESFAM (Family health center)

"I have a lot of experience taking care of the patients of our neighbourhood and I know that their needs are very diverse. One of them is the growing senior population and the fact that the pensions they receive when they stop working are very low. We are in charge of the homevisiting for people who have different kinds of dependency and because of their health problems have limited movility.

I have had the opportunity to visit the general storage of the donated supplies and I have seen when we give these implements to the patients that these donations are vital and it is utmost important for us to be able to work with these products.

Our population at the moment lives mostly in small apartments, where they share 1 square meter with 4 or 5 persons, they live on average 7 to 9 persons in one apartment, with children, elderly, all sharing the same space together.

Photo: Juan Carlos Barba, CESFAM (Family Care Center) showing us the donations received

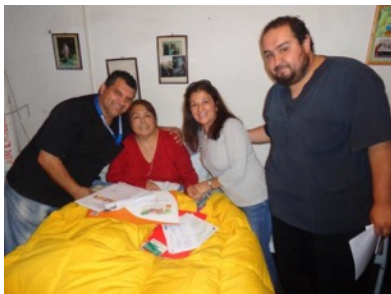


Photo1: Maria Miles



Photo2: Michael 16 years old.

Maria Miles – Pulmonary fibrosis Patient "I suffer from pulmonary fibrosis for 10 years now. At the moment I'm dependent on oxygen. In January this year I had an urgent surgery for the gallbladder because I could not take the pain anymore. And with this operation I was diagnosed stomach cancer. This cancer took all the strength of my legs and body. So now I live here stuck in my room, and I have no bathroom. So for me it was horrible to have to move so far away just to go to the bathroom, now it has been really wonderful. Because now I am able to sit and get up easily and I don't fall on the floor and I have the portable bathroom in my room. So I am very grateful for this amazing donation.

Michael, 16 years old. This boy has a wound from a bullet that exploded after entering his body. Moreover his leg had to be amputated because the bleeding of his wound impeded the blood flow to his leg. At the moment he is under treatment of the CESFAM community health Centre in San Bernardo. His treatment needs many tools that are often not available in the public health system we have here. That is why the support we have received from Fedes and Covidien and Abbot through Direct Relief are super important.

Rosa, 69 years – Septic Shock Patient. "An urinary tract infection got complicated and ended up in a septic shock. It climbed to the kidneys and there happened what had to happen; I got my legs amputated and also parts of my fingers. I spent several months in the hospital, there was no more hope for me. But even with such a large deficit, I'm here. I've had a lot of help from the local health center, The doctors and staff are excellent. I am very grateful for the help they gave me, I really needed it. I received a portable toilet. Its so comfortable because I don't have to go so far to the bathroom. I also see how happy the nurses are because they have now good medical supplies as to give us a better service.



Juan Carlos say: We really want to thank you for all the donations of medical supplies, medical and technical equipment, diapers, so many orthopedic supplies, the bed sheets, the gauzes, crutches, walkers, autoclaves, wheelchairs and so much more. At the moment there are a lot of people under the age of 65 who need a wheelchair (and the government only gives them after this age). Without this wheelchair they have to stay in bed. Fortunately thanks to Fedes, Direct Relief International and Free Wheel chair Mission we are able to distribute so much help to everyone in need. Just like portable toilets, there are people who need to walk 20 meters to a toilet, going outside. For people with limited movility or with an illness this is very complicated. We also try to do our best for our patients but sometimes we just don't have the equipment or the resources. So that's why we are so grateful of your help.

For example the kits of Covidien and Abbot to change a sonda foley (that Direct Relief sent) at the patients home, this helps the patients (and us) a lot if he/she is not able to go to the hospital. We use it a lot in our home visits, we store them here like if it were our treasures because we couldn't do without. Besides it is equipment of the last generation, you can see it is of very good quality, it is much better than the equipment we normally use. They even have sensors for Ph and temperature, that's an innovation for us! God I could be all day giving thanks for all this precious help, God bless you!

Another item that is really important for us are the plastic bed sheets to protect the mattress. Our bedridden patients use diapers and when they spill or during change it can affect the mattress. For these families a good mattress for their bedridden family member is a big investment and if they get wet they could mold or rot. I have seen bedridden patients who had to lie on the bed without a mattress because the mattress had gone bad. So it is very important so protect them.

Again, I can't say enough how grateful we are with the donations, to be able to help our patients the best way possible."

Visit to Barros Luco Trodeau Hospital Trauma assistance program



Photos: Meeting with Barros Luco hospital director Dr. Luis Leiva Peña and Deputy Director Dr. Ernesto Paez Perucca. After the meeting they visited the hospital and the operating rooms.

Dr. Michael Bayer (orthopedic surgeon and medical director of Free Wheel Chair Mission) and Tyler Bayer (Executive Director of International Medical Assistance Programs) Visit Chile in partnership with FEDES Foundation for donating all the equipment needed for a trauma surgery room for the Public Hospital Barros Luco. This trip confirmed the project with a goal of 6 months for its realization at the service of the patients of this hospital who are most in need. The waiting list on Traumatology surgeries in this Hospital is over 10,500.



CERTIFICATION COURSES FOR THE ACTIVE WORKER BONUS PROGRAM

In Netrrium Telecom Company, the following courses were given in the Sence program "Active Worker Bonus" "Intermediate English, Administrative logistics and Intermediate level Office Tools" with a total of 64 participants, mostly Netrrium employees, except in two courses, in which employees joined from Ciper- Parts Chile. These are Companies who give real good jobs to our students. The program was sponsor by SENCE.

Certification of these courses was held in February 2015. The ceremony was attended by SENCE as well as by the manager of the Worker Bonus Program, Mr. Juan Esteban Rubio; assistant manager of Training and Development at NETRIUM TELECOM, Ms. Olivia Toledo; And the Academic Director of vocational training foundation FEDES, Dr. Hugo Avila.

After completion of the Certificates Ceremony, all those present were treated to a cocktail.

Photo 1: Dr. Hugo Avila, director of FEDES Foundation says some words of encouragement and appreciation for all program participants who put all their heart and effort into learning and making progress.

Photo 2: Assistant Manager of Training and Development at Netrrium Telecom, Ms. Olivia Toledo.



CERTIFICATION FOR STUDENTS OF PROGRAM



Photos: FEDES Foundation President Steven Colón and SENCE (National Service for Training) Metropolitan Regional Director Dinka Tomicic Bobadilla said some words to congratulate and encourage participants of the program. Más Capaz Program Manager, Mr Juan Felipe Rios, also attended the ceremony.



Photo 1: Students holding their certificates next to Metropolitan Regional Director, Dinka Tomicic and the course officials.
Photo 2: Participant Nancy Martinez, sharing her experience with the attendees.

On Wednesday May 29 the students of the course "Basic Baking" by the program Más Capaz were presented with their certificate for completing the course of 180 hours in its teaching phase. Some of the other topics covered by the students during the course:

- Correct use of kitchen utensils
- Preparation of food and equipment before service begins
- Carrying out recipes with a variety of doughs
- Making hot and cold desserts
- Variety in the types of decoration
- Chocolate baths
- Making marzipan

An institutional video of the Sence Project was screened as well as a photo presentation depicting everyone's experiences during the training.

The students were handed their diplomas and several of the participants shared a few words about lessons learned during their training along with their gratitude for the opportunity that they were provided with and their new found confidence and capability. The ceremony ended with a cocktail for the students and their families.



Entrepreneurs of Catering, Garment and Aesthetics courses

FEDES, in a joint effort with SENCE (in english: National Training and Employment Service); has offered a training program over the last ten years whose mission is to foster independence and create new sustainable ventures that provide our students with tools for personal and professional development. The skills that they developed are:

-Personal skills to develop a business: business management, resilience , leadership, self-discipline.

-**Business plan:** creating a portfolio, which focused on topics related to designing and identifying goals and objectives, in short and medium term (what, how , when, who), business feasibility analysis, costs, margins, pricing, breakeven, technical feasibility: processes, inputs, outputs (goods or services) and cash flow development. Computer classes.

-**Market Analysis:** This module works aspects of knowledge and strategy analysis of the local market and economic environment of the project.

-**Legal and Regulatory Framework:** Identification of the legal and regulatory framework regarding the economic activity to develop.

-**Identifying financing sources:** Financing projects design and responsible borrowing learned through group workshops; In this module the students make contact with Financial Institutions such as Finam , Emprende Micro Finance and Contigo Foundation, and others

Photos and testimonies that bare witness of the entrepreneurial activities such as fairs and product presentations, where teamwork, sales management and costumer service, among others, are emphasized.



Experiences of some of our students

Monica Andrea Mora Zulemu

Entrepreneurship: Costume-making.

Monica lives in one of the most dangerous places in San Bernardo and the city of Santiago, where the environment does not favor to succeed; as there is a lot of drug and alcohol abuse. However, when one enters her small apartment/room you meet a hard working family with good family values and housekeeping that make that little place an oasis in the midst of hardship. Regarding her work: She has a small workshop, and has purchased machinery with her savings, she is proactive and knows how to sell and manages well in order to find new customers every day .

With the tools provided in the Fedes training course, the student has been able to develop and enhance her entrepreneurial skills, learning to focus on her strengths and minimize her weaknesses.



Maria Arriaza

Entrepreneurship: Catering

Flavoured Entrepreneuring!

Julieta's Delights

Mary lives in Puente Alto, and has spent six years working in catering, but had not yet formalized her business situation despite being active in this industry for so long, and was running short on job opportunities.

She tells us:

"I did catering informally but soon started realizing that I was losing job opportunities at companies. Fedes Foundation helped me take my business to the next level. The five month training was super good and everyone at the Foundation was amazing. During the course I learned how to make my business more professional and at this point the work market opened up wide!

Since graduating, Maria has increased her revenue and expanded her business in this industry.



News Summary:

- Donations in benefit of the people affected by the floodings in the Antofagasta, Atacama and Coquimbo Regions.
- Earthquakes in the Coquimbo, O'Higgins and Valparaíso Regions

Container Donations:

- Dental chairs, beds and orthopaedic supplies in agreement with the 1st Municipality of San Bernardo
- Donation of medical supplies to the Hospital Marítimo San Juan de Dios.
- Donation of orthopedic container to the Municipalities of Algarrobo and Cartagena.

Trade

Fortmation:

- Courses: More Capable, FOTRAP voucher and Heads of House.

Initiatives:

- Visit to Cuba for donations of wheelchairs.

Floodings in the Atacama and Coquimbo Regions

The President of FEDES Foundation visiting Direct Relief International in the U.S during the preparation of the shipment of donations for Chile. Direct Relief International has not ceased their aid for Chile since the 2010 earthquake.

In an immediate response, Direct Relief sent by airplane 12 pallets carrying: Personal hygiene products, vast medical supplies, walkers, masks, and much more. This Donation was delivered with the Ministry of Health and Rotary Club Copiapó.

"According to the official report provided by the Ministry of Interior and the Onemi (National Office of Emergency): The intense precipitations have destroyed dozens of houses, there are 6,000 people initially affected and 539 people who have been placed in provisional shelters in the affected areas. The total balance from the catastrophe in the north of the country is 24 deceased and 69 missing... The authorities later corrected their initial estimations to more than 29,661 affected and more than 2,071 destroyed houses with a further 6,254 households with major damage.... Source: emol.com



Captions of the flooding in the city of Copiapó.
(Photos by soychile.cl).



Steven Colon, president of FEDES next to Dan Smith, Direct Relief International project director for Latin America, in the Direct Relief Warehouses.



Distributing the donated medical supplies and personal hygiene kits donated by Direct Relief International for this emergency.



Loading of one of the trucks headed to Copiapó.



Voluntaries and members of Rotary Club of Copiapó setting up the hygiene kits for the affected families.

A special and warm thank you to the President of the Rotary Club Copiapó, Jaqueline Verasay, and all of the members of the Club, who facilitated the transport from Santiago to Copiapó and collaborated from beginning to end with the distribution.



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1 DONATION TO COPIAPÓ HOSPITAL

From right to left: Director of the Copiapó hospital, Dr. Patricio Hidalgo; President of the FEDES Foundation, Steven Colon; Regional Health Director, Dr. Sonia Ibaceta; President Rotary Club Copiapó, Jaqueline Verasay; Administrative personnel of the hospital and team of the Rotary Club.



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2 DONATION TO RETIREMENT HOMES

4 Retirement homes were able to benefit from hygiene products, diapers and bedspread.



3



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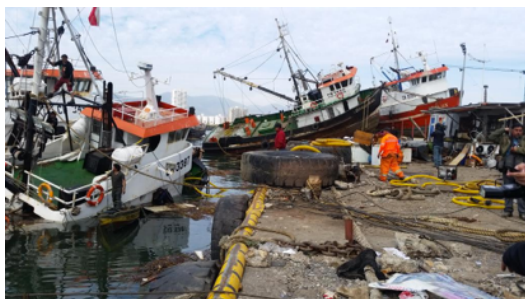
3 DONATION TO INDIVIDUAL PERSONS

Hundreds of people were able to benefit from personal hygiene kits and diapers.



Earthquake in Coquimbo and Valparaíso.

Donation of a container of medical supplies and equipment, donated by Direct Relief International.



Another earthquake hit the Coquimbo, O'Higgins and Valparaíso regions, in the center and north of the country, with the epicentre 177 kilometres to the north of the city of Valparaíso at a magnitude of 8.3. According to official data, it has caused 13 dead, 5 missing, 3,606 displaced and more than 700 destroyed houses.

Donation of medical material for the Hospital Marítimo San Juan de Dios de Valparaíso.

The Marítimo Hospital is administrated by the Catholic Order Saint John of God.

They work with children under care of the SENAME (Servicio Nacional de Menores), (low income, under vulnerability of rights and abused backgrounds) who possess some disability and, because of their mental age are considered as children. They also work with the elderly who are in a terminal stage and are homeless.

They have a special school for children with neurological damage and severe intellectual disabilities, open to the community with an infrastructure designed to foster these children.



Some of the delivered material:

- Syringes
- Towels
- Aprons
- Masks
- Liquid Vaseline
- Higiene Kits
- Hydrocolloid dressings
- Gloves
- Diapers
- Bedspreads
- And many more



The arrival of a container carrying medical material for the district of San Bernardo. Donated by Free Wheel Chair Mission.



Dental Chairs donated by USAID and Free Wheel Chair Mission



Examination tables with drawers to store necessary equipment and supplies.



Three dental chairs, accessories and supplies were delivered to the Confraternidad Center. Foto: Maria Paz, Director of CESFAM Confraternidad. (Foto below next to an Odontologist who received one of the chairs).



Donation of equipment and orthopaedic supplies donated by the Free Wheelchair Mission foundation

Next to Felipe Ochoa, director of the Carol Urzua Center, was equipped with rehabilitation related supplies such as: walkers, bicycles, crutches, boots and all sorts of immobilizers for legs, arms and neck as well as varied supplies and orthosis.



Visits to some of the families who benefited of other equipments and supplies from the donation in the district of San Bernardo.



Brian Muñoz, 30, became disabled when he got hit by a stray bullet. He endured a very difficult period as well as depression. His sister takes care of him. Now with the wheelchair, he can go out and work (he sales candy door to door) and can earn an honest living. The director of the hospital, Maria Paz, encouraged him to continue his rehabilitation in the hospitals facilities.



Flor Maria, a single mother of 3 children, had her son Fernando, 21 years old diagnosed with Goldenhar syndrome. She has had to battle through adversity to provide for her family (her husband left when her son went through the first stages of the disease). She received a medical bed as well as other supplies such as diapers. She tells us: "The bed has been of great help, not only for my son but for me as well, since it facilitates his mobility for eating, personal hygiene and cleaning of the room because the bed has wheels and many movements."



We visited Transito Maria, 85, who takes care of her daughter Juanita, 51, who suffers from meningitis and brain damage. Mrs. Transito told us her life story and how grateful she is for the check-ups from the nurses of the hospital as well as for the supplies she receives such as diapers, etc. When she had no diapers, she would use pieces of plastic bags as diapers, and as a result, Juanita has a severe skin infection. Needless to say she is endlessly grateful for all the help she receives. She tells us: "Caring for my daughter keeps me going, I would die if I'd lose her... loneliness is very sad." Juanita will receive one of the medical beds arriving in the next shipment.



Orlando, 28, contracted a very harmful virus that caused brain damage. Thanks to the care he received from his family and from the professionals at the local Hospital he has been able to recover part of his mobility in his arms and can speak a little. Maria Paz who is an occupational therapist, took time to inspect his feet, which are starting to become atrophied and require rehabilitation as well as orthosis. Orlando received a medical bed, diapers and other supplies for his rehabilitation.

Donation of container carrying orthopedic equipment and supplies for the districts of Algarrobo and Cartagena



The donation by Free Wheelchair Mission, including a wide range of medical supplies, electric beds, gournays, diapers, walkers, wheelchairs, cains, portable bathrooms, shower chairs, all sorts of gauze, bandages and a variety of orthesis, immobilizers for arms, neck and legs, stretchers, mattresses, anti scar mattresses and much more...



Donation of medical supplies to the San Luis de Buin hospital by Direct Relief International.



Next to the director of the San Luis de Buin hospital, Sergio Aguilera who received the donation.



Visit to La Habana, Cuba



In September, Steven Colon (president of FEDES Foundation) travelled to Cuba as to meet with Authorities of The Ministry of Health for a possible project of a donation of a container of GN3 wheelchairs, all this was organized thanks to the ambassador of Cuba in Chile.



Thanks to Direct Relief International, many people in conditions of extreme poverty can be helped in the more vulnerable districts. In this occasion, the small hospital of Julio Acuña Pinzón, in the district of Lo Espejo, received a donation of medical supplies.



Along with Mr. Nelson Bravo, director of the Julio Acuña Pinzón hospital and Mrs. Edith, president of the *Bed-Bound Program* association. Mrs. Edith is a volunteer in her district. In 2008 she was trained along with other volunteers in a nursing course at the FEDES Foundation Vocacional Training School. She volunteers to tend to thousands of bed-bound poor people at their homes in a joint effort with doctors and nurses. FEDES Foundation provides part of the supplies she requires, for example: Medical Beds,diapers, gauze, bandages, wheelchairs and other orthopaedic items, all this thanks to our partners in USA.

Four new courses were implemented this semester:
Administrative assistant secretary; Customer service and
assistance in food service; Accounting assistant secretary and
Warehouse and Logistics assistant.



Photographic collection of each of the new courses being provided.



Mas Capaz (*More Capable*) and Training for Work Programs



Two different Government programs are being carried out this year; Mas Capaz (*More Capable*) and FOTRAP (*Formación para el Trabajo, Training for Work*).

Mas Capaz, is a new program designed to train 450.000 people during the current term of office of The New President of Chile, including young adults, women and disabled people.

We added new courses in the foundation such as: Administrative Assistant secretary; Customer service and assistance and General and tax accounting assistant, and still have our other permanent courses such as: Telecommunications, Computer Support, Chef Program, Comprehensive Aesthetics, Wardrobe Design and Making and Catering Services.

A large part of our courses are focused on employability and job insertion, and as such we have established new agreements with different companies to include our students in their intern programs as well as their working force. We maintain, as always, courses with freelance options that allow women in particular (single mothers for the great part) to provide for their families as well as maintaining their household.



Culinary Art students



Telecommunications students

Activities with members of the Micro Entrepreneurship courses, and personal experiences of Micro Entrepreneurs.



Along with their teacher Wilson Moreno, the participants of the Entrepreneurship courses at FEDES participated in various fairs coordinated by the Municipality of San Bernardo. They also visited the offices of the Internal Revenue Service and other entities. During the course they also learn about virtual platforms and internet, making presentations, personal skills, finances and administration, marketing etc. All these activities (among others) are part of their formation which will help them in their micro entrepreneurship and future business..



Gina Arce Morales

Course: Bread and Pastries

Gina works with her husband who has helped build her a small workshop which she uses as a kitchen. Gina arrived in FEDES with a goal and a willingness to learn and after much dedication she has succeeded in putting into practice the specifics of her trade as well as her entrepreneurship abilities.

In respect to the formalization of the activity: She learnt how to differentiate the categories before the Internal Revenue Service and to manage the virtual platform.

Carries out promotional activities: Such as food samples and written advertisement, thus improving sales.

She told us her classes at FEDES helped her improve her entrepreneur abilities, planing on her long and short term goals, care for the quality of her products and better her self-confidence.

Today she has 15 regular clients who purchase her products on a daily basis.

With her daily earnings she helps her children and is now a fundamental pillar in the sustainability of her family.

(Congratulations Gina).



Robert Londres Bejar

Course: Chef

He carries out event production for universities, businesses and schools. He provides coffee-break services in seminars amongst other entrepreneuring activities. His wife, who works with him, helps out in the organization of the events. He also has Legal receipts for his services and accounting records as well as designing his own business cards. Congratulations Robert.

Emilia Quintulem Guede

She set up a design and Tailoring workshop where she works making household linen and innovative designs of all types of clothes. She now has a vehicle fruit of her labours and a big help as to deliver the orders of her clients.

She is applying the lessons learnt at FEDES on administration and accounting, and every day is doing better.

She also uses social media (Facebook) and written advertisement as marketing tools.



Daniela Olavarria Nuñez

She works in catering and event production, investing in good quality advertising material, such as folders with a corporate design to improve her business pitch in companies, business cards and catalogs showing the client her previous endeavours and the services she provides. (see the photographs of the advertising material).

Daniela is proactive and a hard-worker and has been able to hire personnel for her events, thus generating revenue for her family.

She is applying the tools and concepts provided by FEDES very well.



Certifications of the Program Training for Work 2015



The president of FEDES Foundation Steven Colón and the Regional Metropolitan Director of SENCE (National Service of Training and Employment) Dinka Tomicic Bobadilla, hand out certificates to the participants and gave some words of encouragement and congratulation for their enthusiasm, wishing them tremendous success in the new challenges they will face.

On the 15th of December, 40 people were certified corresponding to 3 courses of the SENCE's *Business Voucher Program*. Courses: Intermediate English level, and 2 courses of Pastry Production.

On the 16th and 17th of December were held the ceremonies for the certification of SENCE's FOTRAB 2015 program. 15 courses were certified with a total of 294 people in the following trades: Comprehensive Aesthetics, Wardrobe Design and Making, Catering and Prepared Dishes, Warehouse and Stock Control, Computer Tech Support, Nursing, Bread and Pastry Production.

Some of the alumni shared their experiences as new entrepreneurs and the goals they achieved; others shared their work experience in their trade with companies. Prizes were awarded to effort and the ceremony concluded with a cocktail party for all the participants.

Photos of the event.

